

# Leadership & Management Development

We certainly were given a worthwhile and valuable series of leadership and communication sessions. It was a meaningful investment for our organization and is being used to jump start other organizational communication and training programs in the year to come. Thank you, Dr. Atkins.

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Managers and supervisors are responsible for people. Companies that value people and training know that their greatest asset is, in fact, the people that move the business closer to its vision. A good look at the definition and meaning of a leader's job can provide focus for what is truly important. Help the directors in your company develop the people skills necessary to move their people to the business' desired goal.



The Leadership & Management Development Seminar uses the [Building Excellence Profile](#). This tool assesses Learning and Productivity Style in the following areas: Perceptual, Psychological, Environmental, Physiological, Emotional, and Sociological.

- Managerial/supervision Style
- Leadership
- Management tools
- Planning
- SMART goal setting
- Organizing
- Leading
- Controlling
- Communication
- Listening
- Speaking
- Writing
- Conflict Resolution
- Performance evaluation / counseling
- Coaching
- Delegation
- Motivation

**When: Wednesday, June 16 9.00 – 5.00 PM**

**Wednesday, December 08, 9.00 – 5.00 PM**

**Where: SLC Conference Center, 352 Seventh Avenue (at 30th Street), 16th Floor, New York, NY 10001**

**Cost: \$289 per person**

**Register: [www.improvingcommunications.com/registration.html](http://www.improvingcommunications.com/registration.html)**

**More information: [www.improvingcommunications.com](http://www.improvingcommunications.com) or call 516.317.2900**